

Nationwide YourLife CareMattersSM

PRODUCT BASICS

Product type	A fixed premium universal life chassis with long-term care (LTC) coverage				
Target market	Affluent and high-net-worth clients, ages 50-70, looking for LTC coverage with the protection of life insurance and flexibility of benefit use				
Underwriting classes and issue ages	Ages 40-75 (age at last birthday), risk classes: single nontobacco, single tobacco, couples nontobacco, couples tobacco*				
	Benefit period		Issue ages		
	2		40-75		
	3		40-75		
	4		40-75		
	5		40-75		
	6		40-70		
	7		40-75		
	<i>*Single premium policies are capped at age 69.</i>				
Specified amount	Minimum: \$60,000 for 2-, 4- and 6-year benefit periods, \$90,000 for 3-, 5- and 7-year benefit periods Maximum: \$500,000 for 2-, 4- and 6-year benefit periods, \$750,000 for 3-, 5- and 7-year benefit periods				
	LTC-specified benefit period	Minimum monthly benefit	Minimum specified amount	Maximum specified amount	Maximum LTC benefit pool
	2 years	\$2,500	\$60,000	\$500,000	\$500,000
	3 years	\$2,500	\$90,000	\$750,000	\$750,000
	4 years	\$2,500	\$60,000	\$500,000	\$1,000,000
	5 years	\$2,500	\$90,000	\$750,000	\$1,250,000
	6 years	\$2,500	\$60,000	\$500,000	\$1,500,000
	7 years	\$2,500	\$90,000	\$750,000	\$1,750,000
Benefit guarantees	Guaranteed return of premium through LTC benefits, death benefit or return of premium option				
LTC specified benefit periods	2-year, 3-year, 4-year, 5-year, 6-year, 7-year				
	Total benefit duration		Acceleration/extension period		
	2 years		2-year LTC rider-specified acceleration period		
	3 years		3-year LTC rider-specified acceleration period		
	4 years		2-year LTC rider-specified acceleration period 2-year LTCEB** rider-specified extension period		
	5 years		3-year LTC rider-specified acceleration period 2-year LTCEB rider-specified extension period		
	6 years		2-year LTC rider-specified acceleration period 4-year LTCEB rider-specified extension period		
	7 years		3-year LTC rider-specified acceleration period 4-year LTCEB rider-specified extension period		
	<i>**LTC extension of benefits</i>				

Premium payment options	Single premium, 5-pay or 10-pay (annually)
Benefit type	Indemnity style long-term care (LTC) benefits
Elimination period	90 calendar days
LTC services covered	<p>Once the person insured by the policy qualifies for benefits and satisfies the elimination period, the LTC benefits will help them cover some of the costs of qualified care, such as:</p> <ul style="list-style-type: none"> • Home health care—includes adult day care and home health care to assist with activities of daily living or cognitive impairment • Assisted living—for the purpose of assisting with activities of daily living or cognitive impairment • Qualified LTC facilities—includes 24-hour-a-day care and medical services to support the needs of patients • Nursing home care—includes 24-hour-a-day skilled, intermediate or custodial care under the supervision of a physician • Adult day care • Any state qualified LTC service existing today or in the future
Exclusions	<p>Does not pay benefits for qualified LTC services that result from:</p> <ul style="list-style-type: none"> • Suicide, intentionally self-inflicted injuries or attempts at suicide (either while sane or insane) • Committing or attempting to commit a felony • Alcoholism or drug addiction, unless addiction results from administration of drugs for treatment prescribed by a physician • Active duty in the armed forces of any nation or international government authority or units auxiliary thereto, or the National Guard • War or any act of war, whether declared or undeclared

ACCESS AND CHARGES

Charges and costs	<p>Monthly administrative charge</p> <ul style="list-style-type: none"> • Current: \$0 per month • Guaranteed: \$20 per month <p>Per-thousand of specified amount charge</p> <ul style="list-style-type: none"> • The per-thousand charge applies to the initial specified amount and is deducted monthly. If the specified amount is reduced due to partial surrenders during the charge period, then the charge continues to be calculated based on the initial specified amount. <p>Premium expense charge</p> <ul style="list-style-type: none"> • Current: 0% of each premium • Guaranteed: 5% of each premium <p>Cost of insurance charge (COI)</p> <ul style="list-style-type: none"> • The base life insurance policy has a COI charge rate, which applies to each \$1,000 of the net amount at risk and is deducted monthly. • The guaranteed COIs applicable for a particular policy can be found in the policy specifications pages. <p>Rider charges</p> <ul style="list-style-type: none"> • There will be a separate monthly charge for each rider included in the policy. • Available riders are: <ul style="list-style-type: none"> ○ LTC rider (e.g., acceleration rider) ○ LTC extension of benefits rider ○ Inflation protection rider <p>Monthly charges for these riders apply to each \$1,000 of the specified amount.</p>
Guaranteed return of premium	<p>The cash surrender value is guaranteed to be at least equal to premiums paid, and could include any growth, if applicable.</p> <p>All required premiums due must be paid in full for the guaranteed return of premium to be in effect. This also assumes that no loans or withdrawals have been taken.</p>

<p>Surrender charges</p>	<p>There will be a surrender charge associated with the total premium paid. Surrender charges will apply to full or partial surrenders during the first 10 years following the first premium payment.</p> <p>Surrender charges are a percent of actual premium paid in the first 10 policy years as shown below:</p> <table border="1" data-bbox="396 220 1484 298"> <thead> <tr> <th>Year</th> <th>1</th> <th>2</th> <th>3</th> <th>4</th> <th>5</th> <th>6</th> <th>7</th> <th>8</th> <th>9</th> <th>10</th> <th>11+</th> </tr> </thead> <tbody> <tr> <td>% of premium</td> <td>8%</td> <td>7.5%</td> <td>7%</td> <td>6.5%</td> <td>6%</td> <td>5.5%</td> <td>5%</td> <td>4%</td> <td>3%</td> <td>2%</td> <td>0%</td> </tr> </tbody> </table>	Year	1	2	3	4	5	6	7	8	9	10	11+	% of premium	8%	7.5%	7%	6.5%	6%	5.5%	5%	4%	3%	2%	0%
Year	1	2	3	4	5	6	7	8	9	10	11+														
% of premium	8%	7.5%	7%	6.5%	6%	5.5%	5%	4%	3%	2%	0%														
<p>Partial surrenders</p>	<p>A partial surrender may be taken after the first policy year while this policy is in force.</p> <p>A partial surrender will result in a reduction of benefit amounts available for both long-term care (LTC) benefits and death benefits, and will reduce your cash surrender value.</p> <p>The maximum transaction fee is \$25 per partial surrender.</p>																								
<p>Loans</p>	<p>Policy loans are available from issue, as long as the policy has a cash value. The minimum amount of any policy loan is \$200.</p> <p>Interest rates</p> <ul style="list-style-type: none"> On a current and guaranteed basis, the loan charged rate will be equal to 4% in all policy years. The loan credited rate will be equal to 2% in all policy years on a current and guaranteed basis. <p>Repayments</p> <ul style="list-style-type: none"> Loan repayments may be made at any time. Minimum loan repayment is \$25. <p>Maximum loan</p> <ul style="list-style-type: none"> The maximum total loan amount is equal to the current net surrender value less three months of deductions, the first of which will come due on the next monthly anniversary. <p>Impact on LTC benefits</p> <ul style="list-style-type: none"> Outstanding loans at the time of benefit payments reduce the maximum monthly benefit, along with the total pool of LTC benefits and the death benefit. 																								
<p>Qualifications for benefits</p>	<p>To qualify for benefits, the insured must be certified by a licensed health care practitioner to have a severe cognitive impairment or not be able to perform two of six activities of daily living for at least 90 days.</p> <p>The licensed health care practitioner must also provide a plan of care, and the elimination period must be met.</p> <p>While receiving benefits, an annual recertification check will be performed to ensure the insured still qualifies for benefits.</p>																								

RIDERS AVAILABLE

<p>LTC acceleration rider</p>	<p>This rider provides for acceleration of the base policy specified amount. A monthly benefit is paid to the policyowner over the elected period.</p>
<p>LTC extension of benefits rider</p>	<p>Benefits under this rider begin once the total amount of benefits available under the LTC rider have been exhausted. This rider provides a monthly benefit to the policyowner for the insured for the LTC extension of benefits (LTCEB) rider benefit duration.</p>
<p>Inflation protection rider</p>	<p>This rider will help provide protection against the rising costs of LTC services. If elected, a separate monthly benefit is provided based on the monthly maximum LTC rider benefit amount. The monthly benefit will increase annually, at the beginning of each policy year starting on the first anniversary. The monthly benefit amount will increase whether or not claims are being paid.</p> <p>If the policyowner elects the inflation protection rider, these options are available:</p> <ul style="list-style-type: none"> 3% simple interest 5% compound interest
<p>Accelerated death benefit rider (terminal illness)</p>	<p>This rider provides for an accelerated death benefit paid to the policyowner when the insured has a life expectancy of 12 months or less resulting from a non-correctable terminal illness.</p> <p>Benefits paid under this rider will result in a reduction of your benefit amounts available for both LTC benefits and death benefits, and will reduce your cash surrender value.</p>

ADDITIONAL FEATURES

Family caregiver	Benefits can be used to pay a family member, or anyone the policyowner chooses, to provide care for the insured as long as the caregiver is deemed appropriate by a licensed health care professional of providing the services outlined in the plan of care. Tax implications may apply.
Waiver of LTC charges	While receiving long-term care (LTC) rider benefits, the monthly LTC rider charge, and the monthly LTC extension of benefits (LTCEB) charge if the LTCEB rider is elected, will be waived for the LTC rider benefit duration. However, other monthly deductions under the base policy will continue to be charged.
Benefit banking	If the full amount of the monthly benefit amount selected at the time of claim is not immediately needed for care services, the owner can instruct Nationwide to open a Nationwide Bank® Secure Money Market Account on their behalf and deposit the monthly benefit difference. This money can then be used at a later date to supplement the maximum benefit received to cover increased costs of care, or for other reasons chosen by the policy owner. Once a portion of the benefits are put into the bank account, the policyowner has full ownership of the funds and can access them at any time.
Nationwide Care Guide Network®	Insureds, policyowners and their immediate family members will have access to this free service that provides information and references for LTC service providers and community services in their area. There is no obligation to use these services, which are currently provided through a non-affiliated third party. There is no separate additional charge for this service. This service is subject to availability.
International benefits	50% of the maximum monthly benefit amount of the LTC acceleration rider and 50% of any LTC inflation protection rider; no international benefits are available under the LTCEB rider <ul style="list-style-type: none"> • The maximum lifetime benefit is not reduced, but it will extend the period that the maximum lifetime benefit is paid out. • If the insured returns to the U.S., the amount available each month will return to 100% of the maximum monthly benefit. • Extension of benefits availability will resume if the insured returns to the U.S. and the maximum lifetime benefit amount is not exhausted.

Nationwide YourLife CareMattersSM is not a Partnership Qualified product. For more information on Partnership Qualified products, please contact your state department of insurance.



• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

As your clients' personal situations change (e.g., marriage, birth of a child or job promotion), so will their life insurance needs. Take care to ensure this product is suitable for their long-term life insurance needs. They should weigh any associated costs before making a purchase. Life insurance has fees and charges associated with it that vary with sex, health, age and smoking status. Riders that customize a policy to fit individual needs usually carry an additional charge.

Keep in mind that as an acceleration of the death benefit, the payment of LTC rider benefits will reduce both the death benefit and cash values of the policy. Additionally, loans and withdrawals will also reduce both the cash values and the death benefit. Care should be taken to make sure that your clients' life insurance needs continue to be met even if the rider pays out in full, or after money is taken from their policies. There is no guarantee that the rider will cover the entire cost for all of the insured's LTC, as this may vary with the needs of each insured.

Guarantees are subject to the claims-paying ability of Nationwide.

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